

PAUL S. BRENNAN

Mobile: (313) 410-8894
Paulb84@gmail.com

9347 Wildwood Lake Drive
Whitmore Lake MI 48189

PROFESSIONAL EXPERIENCE

FARMS FRESH MARKET, Grosse Pointe Farms, MI

Sales Associate and Assistant Chef - Prepared Foods

Aug 2010 – Present

- Assist customers with daily inquiries including menu preparation, cooking instructions, and creative ingredient selection.
- Work closely with Executive Chef to streamline operations and ensure that the prepared foods section is running as efficiently as possible.
- Train incoming staff on proper procedures, safety, and customer service skills ensuring all staff members are promoting the mission statement of the company in their daily work and customer interactions.
- Designed a system to ensure inventory is used in a timely manner cutting costs and reducing waste.
- Create new menu items to provide customers with a variety of choices and use seasonal fresh ingredients.
- Facilitated customer purchases and assisted with in day to day store operations.

FREELANCE OPERA PERFORMER AND TEACHER, Nationally

Performer- Teacher

May 2006 – Present

- Perform at events throughout the country. Past performances have included weddings, concerts, specialized music events, and festivals.
- Source clients and students through prior performances and professional references
- Ensure repeat business through dedication, professionalism, timeliness, organization, and performance.
- Offer a wide range of performance options and work closely with each client to determine the exact needs of their event. Create a cohesive mixture of pieces to ensure the best possible listening experience.
- Teach one-on-one and group vocal lessons to individuals wishing to pursue a career in vocal performance. Help determine the appropriate range and songs choices for students.

OPERA BOSTON, Boston, MA

Performer

Sept 2008 – May 2009

- Chosen from a pool of 500+ candidates to be one of two people selected to take part in the inaugural opera joint venture between New England Conservatory and Opera Boston.
- Successfully completed a full season with the company, performing full roles in 3 performances as well as numerous understudy roles.
- Mentored young students interested in opera or vocal performance as future careers and helped guide them through education and career decisions.
- Completed weekly outreach programs by traveling to school districts throughout the state discussing the importance of arts in children's lives and their future. Performed an abbreviated version of an opera at each event.
- Conducted hands on student workshops to make opera accessible to students of all ages.

BRENNAN SOLUTIONS, Boston, MA

Owner/Sales Associate

Sept 2002 – May 2009

- Owned and operated personal business installing multimedia systems into vehicles as well as fully integrated mobile computer and networking systems for small businesses, individuals and families.
- Proactively increased client base by prospecting student organizations and local businesses
- Financed 20% of undergrad and graduate education with profits from the business during each year of schooling.
- Implemented an aggressive marketing strategy focusing on incoming students to help with their mobile media, computer and internet system needs while maintaining relationships with customers to gain repeat business.
- Performed estimates and presented pitches to clients regarding their equipment needs while creating customized solutions that match their requirements.

EDUCATION

NEW ENGLAND CONSERVATORY Boston, MA

Bachelor of Music in Vocal Performance

Sept 2002 – May 2006

NEW ENGLAND CONSERVATORY Boston, MA

Master of Music in Vocal Performance-Opera Performance

Sept 2006 – May 2009